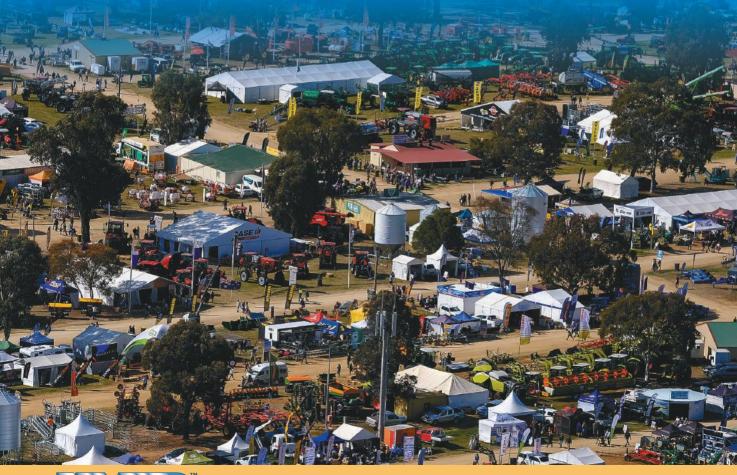
() MACHINERY FIELD DAYS

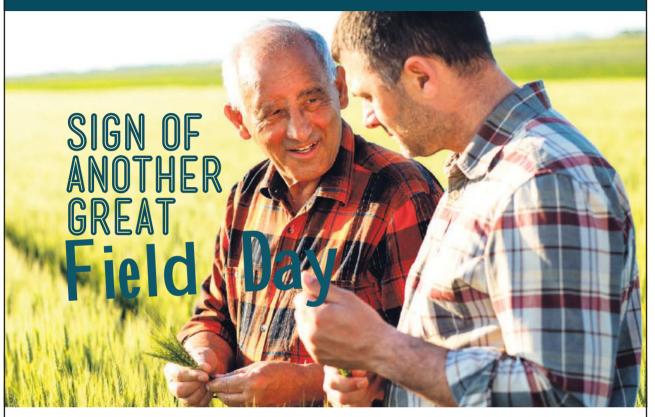
Exhibitor Handbook Tuesday, September 17 to Thursday, September 19, 2019





At the Henty Machinery Field Days site, Cookardinia Road, Henty, NSW 2658





Proud Supplier of Henty Machinery Field Days 2019

Barlens is distinguished in the marketplace by our size, experience and professionalism. With a long history at Henty, our skilled and friendly team are keen to share their advice, experience and support to ensure your showing at Henty is a successful one.



Search barlens.com.au Call 6043 0600 Visit 613 Nurigong Street Albury

Exhibitor Handbook



IMPORTANT DATES

March 2019:	Applications Open New exhibitors applications will be accepted from late February.
30 April 2019:	Deadline for 2018 exhibitors to apply for 2019. Early payment discount for 2018 exhibitors finishes. Payment by past exhibitors to be received in full by this date.
30 June 2019:	Site allocation for new exhibitors begins. (Will not commence before this date)
31 July 2019:	Deadline for media/advertising in HMFD Official Publication.
2 September 2019:	Free unloading facilities available for setting up of sites commences
9 September 2019:	Overnight security commences. (24 hour security only from 7am Monday 16 September – 7am Saturday 21 September 2019)
16 September 2019:	All sites must be set up by 5pm on this day.
17-19 September 2019:	Henty Machinery Field Days gates open at 8am and close at 5pm each day. Site locks down to traffic movements on and off from 9am-5pm each day.
19 September 2019:	No dismantling of sites before 5pm. No HMFD loading equipment available on this day.
20 September 2019:	HMFD loading equipment available for loading of exhibits
4 October 2019:	Use of free HMFD loading equipment ceases. All exhibitors to be removed from site by this date. Charges for loading and remaining stock on site after this date
4 October 2019:	Overnight security ceases

HMFD CONTACTS

www.hmfd.com.au () H Postal address: () T: (() E: au Chief Executive Officer: () Sites Liaison: () Accounts Manager: () Executive Assistant: () Media Manager: () Board of Directors: ()

FUTURE FIELD DAYS:

Our office is located 8km east of Henty on the Cookardinia Road. PO Box 107, Henty NSW 2658 (02) 69293305 admin@hmfd.com.au Belinda Anderson Bec Clancy Heather Bidgood Heather Barrett Kim Woods Ross Edwards (Chairman), Nigel Scheetz (Deputy Chairman), Daryl Thomson (Deputy Chairman), Matthew Noll, Mark Hasler, Rohan Bahr and John Maher 2020 - 22-23-24 September; 2021 - 21-22-23 September; 2022 - 20-21-22 September;

2023 - 19-20-21 September;





Riverina Party Hire

Providing unique tailored individual service to customers throughout the Riverina. We pride ourselves on being friendly, flexible and offering the best prices with customised service beyond expectations! Okay, so now you've taken the time to view our add, feel free to give us a bell on the number below. We'd love to supply all your Henty Field Day requirements.

Why should I exhibit at the Henty Machinery Field Days?

Located in the heart of the nation's food bowl in southern NSW, Henty Machinery Field Days (HMFD) is an agribusiness supermarket attracting more than 60,000 visitors each year.

Henty Machinery Field Days is now regarded as southern Australia's single biggest agricultural event, showcasing the latest in machinery and farm equipment, outdoors and camping products, farm produce, agronomy, country lifestyle, government and health services, agribusiness and finance services.

The site is located half way between the inland cities of Wagga Wagga and Albury, 3 hours from Canberra, 4 hours from Melbourne and 5 hours from Sydney. The Henty Machinery Field Days draws visitors from all states of Australia and the ACT making it the perfect event to showcase your business. The not-for-profit event is farmer-driven and run by a board of seven agriculturalists from southern NSW. The 2019 Henty Machinery Field Days on September 17, 18 and 19 will feature more than 1200 sites and over 850 exhibitors on the permanent 105ha site.

How do I apply for a site?

Please ensure you have read and agree to the terms and conditions for participation at the Henty Machinery Field Days. Terms and conditions are attached to the application form or are available from the office. Once complete please email or post the appropriate application to us. Please ensure you have included any attachments requested by HMFD.

DID YOU EXHIBIT IN 2018? Closing date for applications from exhibitors who attended in 2018 is April 30, 2019.

You must advise HMFD of your intention to participate in 2019 by this date. Payment must be received in full by April 30, 2019. Applications from 2018 exhibitors lodged and paid in full by April 30, 2019 will receive an early payment discount on the site fees only. (This discount does not apply to new exhibitors.)

Applications from 2018 exhibitors must be received by April 30, 2019 – PAYMENT OF SITE FEES DOES NOT BOOK YOUR SITE.

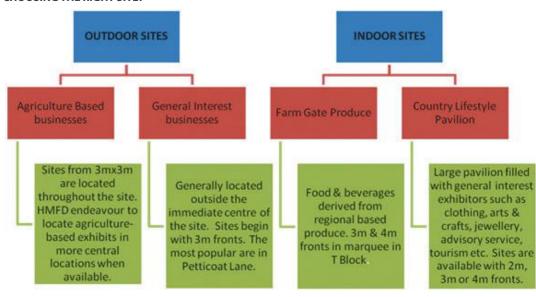
NEW EXHIBITORS: Are you **applying for the first time** to attend Henty Machinery Field Days? New exhibitors need to submit the appropriate application form for either an outdoor site, the Farm Gate Produce Area (indoor) or the Country Lifestyle pavilion (indoor). These forms are available for download at www.hmfd.com.au.

A deposit of \$150 must accompany your application form. Your application will only be placed on the waiting list if payment of this deposit has been received in full. Once a site has been allocated, new exhibitors will receive a letter of confirmation and a tax invoice for the remainder of your fees. Allocations from the waiting list of new exhibitors will not commence until after 30 June 2019.

COMMERCIAL FOOD AND COFFEE VENDORS: All coffee vendors and some commercial food vendors are now required to **tender** for site positions. Information will be available for download from our website, www.hmfd.com.au in March 2019. Please contact the office for the site locations that require a tender application form to be submitted.

Site allocation is be at the sole discretion of HMFD.

HMFD management reserves the right to refuse applications on the grounds of unsuitability or if there are already too many exhibitors of that product. HMFD also reserves the right to refuse an invitation to exhibit to previous exhibitors.



CHOOSING THE RIGHT SITE?

Exhibitor Handbook



Outdoor sites start in size from 3mx3m. All types of exhibits participate on the outdoor sites. These are the majority of sites available. Site fees for outdoor sites include the site, an allocation of passes and power only.

Petticoat Lane (Outdoors):

Petticoat Lane contains general interest sites in a high pedestrian area and hence are premium sites. Their location is adjacent to the Country Lifestyle pavilion. The site fees for this area are a reflection of the demand for these sites and the success that exhibitors experience in this location.

Farm Gate Produce Area (Indoors): The Farm Gate Produce Area showcases regional produce. Ranging from bread, cheese and wine to preserves, small goods, fruit, vegetables and gourmet meats. The core philosophy of



Farm Gate Produce Area is to give consumers direct access to farmers and their value added products.

Located on the southern side of the field days, Farm Gate Produce Area features cooking demonstrations and talks by a variety of people involved in the food and wine industries over the three days. Farm Gate Produce Area has sites available with either a 3 metre or 4 metre front.

Country Lifestyle Pavilion (**Indoors**): Country Lifestyle is housed in the Taylor Wood Pavilion and showcases arts, crafts, fashion and lifestyle products. Sites are available with 2 metre, 3 metre or 4 metre fronts. The daily program in Country Lifestyle includes guest speakers and three fashion parades.

As a guide, the organisers seek products and services distinctly different to those sourced from retail outlets.

WOULD YOU LIKE More customers?

Did you know that when the Henty Machinery Field Days are approaching online consumer activity spikes to over 9000 searches monthly in the Albury and Wagga area. Consumers are searching for Henty Machinery Field Days, farm innovations, agriculture, irrigation, tractors and farm machinery.

If you would like to capture this audience and boost your market share call The Border Mail today on 02 6024 0507

The Border Mail

FACILITIES & SERVICES:

Announcements: Announcements are available on behalf of exhibitors over the PA system during the field days at no charge. Write out your announcement and drop it at the media centre, at the rear of the site office, or email it to media@hmfd.com.au prior to the event.

ATMs: ATMs are available at the ANZ Site number 547, Cnr Main Road. At this stage there are no change facilities on site.

Cranes, Forklifts & Loading Equipment: Free unloading facilities are available from 2 September – 4 October 2019. Please contact the office for opening times closer to the date. Please let us know in advance of particularly large exhibits. Unloading works on a first in first served basis and truck drivers are asked to report to the booking office on arrival. Bookings cannot be made prior to arrival. HMFD cranes and forklifts do not operate from 8am on Tuesday, September 17 until 7am on Friday, September 20. Any other cranes and forklifts are not permitted on the site from 8am Tuesday 17 September until 6pm Thursday 19 September. **All items must be removed from sites by October 4, 2019**. Goods remaining on site after this date remain at the owners risk and demurrage fees may apply. Loading of items after this date can only take place with prior arrangement and fees for loading will apply after this date.

Food: There is a range of food available at community run and commercial outlets during the field days. Limited on-site catering is available on the Monday and Friday the week of the field days. Full catering is available the three days of the field days. The Dog & Whistle Bistro is located opposite the sheep dog trial area. Evening meals are available until 6.30pm.

Parcel Pick-Up: Community groups operate a parcel pick-up service and will collect purchased goods from your site and deliver them to a collection depot at either the western or eastern car park for pick up by the customer. You will be provided parcel pick up forms. The clearer the information and the more you provide on your sheet, the easier the collection & delivery. Weight limits will determine what products can be collected by the Parcel Pick-up service.

Rubbish: Rubbish removal occurs regularly and all rubbish must be placed in or at the bins near your site for collection. Prior to the start of the field days cardboard boxes and packaging materials can be folded flat and placed at the front of your site for collection on the Monday prior to and the Friday immediately after the field days. If you have any hazardous materials for disposal please contact the HMFD office.

Security: A security firm is employed to guard the site overnight commencing from 9 September – 4 October 2019 (24 hours a day for the three days of the field days only). Police are based on site during the opening hours of the field days and are located behind the HMFD office. CCTV is installed across the site. HMFD will not be held liable for any loss or damage to the exhibitor's property while on the site.

Water: Fresh water is available on site. Up to 1000 litres can be arranged at no charge. Quantities above 1000 litres require a separate arrangement and will be charged at \$25/1000L.

Additional extras available:

Advertising: The only official program will be published by The Border Mail. This is distributed prior to the field days through The Border Mail and the Rural News and at the gate during the field days. Please see the advertisement in this guide if you would like to place advertising in the official program. Non-official HMFD programs and guides are also put together by publications such as The Land, The Weekly Times and The Rural, and we support their endeavours in this.

We suggest you include your site location in any advertising. Please confirm this with our office prior to advertising. Our logo is also available for your use. Email us at media@hmfd.com.au for a logo.

Bark Chip: Bark chip is available at cost for use on your site. Bark chip can be ordered on your application form. Bark orders must be received no later than Friday, September 6 2019. This allows our staff to ensure availability and delivery on time for your set up. Bark chip will not be provided for blocking drains in wet weather.

Camping: Camping is permitted upon approval of a separate application. Please indicate your interest on the site application form. Charges will apply in 2019. Applications for camping must be received by Friday August 23, 2019.

Straw Bales: Small square straw bales for display purposes and can be ordered through the application form (at cost). They will be placed on your site on the weekend prior to the field days. If you don't require them after the field days, please leave them stacked near the front of your site.

Sheep: Sheep for demonstrations can be ordered (at cost) on your application form and will be delivered to your site each morning. Exhibitors must ensure all animals are correctly cared for. Sheep remain the property of HMFD.



ESSENTIAL INFORMATION:

ALLOCATION OF SITES: Site allocations will be at the absolute sole discretion of HMFD and can be changed at any time. HMFD will endeavour to accommodate the needs of all exhibitors. Application for a site does not guarantee your acceptance. HMFD reserves the right to accept or refuse any application. Every effort is made to mark out sites accurately, but if there is any confusion regarding the size or location of your site please contact the office immediately. Please ensure that the site size you have selected will accommodate your entire exhibit. Eq: Do not select a site with a 5m front and expect to erect a tent with a 6m front. You will be asked to move your exhibit to fit within your site boundary. Please ensure all staff and your hire company are aware of this condition prior to setting up the display.

BAD WEATHER: HMFD is staged regardless of the weather (excepting extreme weather events). In wet weather we make every effort to ensure site access. We ask you to make sure your site is secure in case of bad weather. If HMFD should find it necessary or expedient to cancel or postpone the Henty Machinery Field Days 2019, contracts shall cease to operate upon notice to that effect, and HMFD shall not be liable for any compensation or refund to exhibitors.

CANCELLATION FEES: Exhibitors must advise of their cancellation in writing to HMFD. Cancellations received 90-61 days prior to the field days will attract a cancellation fee of 25% of the site fee; cancellations received 60-31 days prior to the field days will attract a cancellation fee of 50% of the site fee; cancellations received within the 30 days prior to the field days will attract a cancellation fee of 100% of the site fee.

DEMONSTRATIONS: An off site demonstration area is available to large equipment. HMFD must approve all demonstrations prior to the field days. HMFD has the right to refuse any demonstration and some aerial or high risk demonstrations will not be permitted.

DISPLAY MATERIAL AND EXHIBITS: Exhibitors are encouraged to make their sites look appealing and enticing. Exhibitors are responsible for making sure all materials are secured correctly and safely. HMFD management reserves the right to remove any exhibit or item they feel may bring HMFD into disrepute or that is deemed to cause offence.

DOGS: No dogs are allowed on site. Working dogs that are competing, dogs as part of an exhibitors display and guide or medical aid doas excepted.

EMERGENCIES & FIRST AID: St John's Ambulance Service: 0428 224 713 or 000 if unavailable or after hours. Site Office: (02) 6929 3305 or after hours 0411 036666. Police and NSW Fire & Rescue: 000. In the case of a large scale emergency please follow the instructions of emergency personnel and HMFD staff.

WOULD YOU LIKE MORE CUSTOMER

Did you know that when the Henty Machinery Field Davs are approaching online consumer activity spikes to over 9000 searches monthly in the Albury and Wagga area. Consumers are searching for Henty Machinery Field Days, farm innovations, agriculture, irrigation, tractors and farm machinery.

If you would like to capture this audience and boost your market share call The Border Mail today on 02 6024 0507

The Border Mail



02 6025 8233 info@humecountrymotorinn.com.au

www.humecountrymotorinn.com.au

Nestled at the foot of Albury's iconic Nail Can Hill Reserve, Sundowner Hume Country Motor Inn Albury is an oasis with lush trees and mountain views. The Hume Country Motor Inn offers guests Albury's most peaceful accommodation.

- Rate includes an extensive **Complimentary Continental** Breakfast served in our large Bunya room
- You can also choose a pre-ordered hot cooked breakfast in the privacy of your room 7 days a week. Specific dietary requirement . Close to Sports Club and options available on request when booking
- Pool and BBQ facilities
- Advance Purchase Deals (Please visit our website or contact us)
 - Stay Longer Fourth Night Free (Please visit our website or contact us)
 - delivery for Take Away services available



The Border Mail barlens ANZ н I COUNTRY LIFESTYLE PAVILION Zone PETTICOAT LANE NORTH EXHIBITOR CAR PARK **RB SELLARS** ASSEMBLY EXHIBITOR **CAR PARK** J 4 375 376 377 378 379 380 381 382 POINT 364 365 366 367 368 369 370 371 37 HENTY MACHINERY FIELD DAYS 1052 V 1051 1050 1049 1048 Dunn's 384 FRUID GERY 423 NATURE'S TABLE • CRANES• 350 329 DAM 328 **e** 11E **PEDIGREE & NATURE'S TABLE** 466 467 468 SHEEPDOG TRIALS ₽ Α **coates**hire 13 12 11 10 9 8 7 6 5 4 3 2 1 M G 22 21 20 в ₽ D = 261 262 322 323 THE STUMP 263 * 5 = T 128 260 264 265 266 HMFD OFFICE IRE & 258 129 ENTAL DAM 124 267 = 268 RAR 269 ٤ 270 271 272 (TASCO) 0 **†**|**†**5 273 250 EAST 201 202 GATE 1030 **WESTERN** 704 703 707 701 700 699 698 138 D E WEST GATE **D** 1029 PARCEL PICK-UP B **CAR PARK** COLLECTION **EASTERN** 1028 1 C 41 1027 **CAR PARK** 1026 **††**5 PARCEL PICK-UP v COLLECTION POINT R R 68 867 866 865 864 863 862 115 S S s MAIN EXHIBITOR 3rd Farm 3rd Farm 4 ENTRANCE Sites 963a-9631 96 FARM GATE PRODUCE AREA ₽ South Gate 3 MACHINERY т FOOD COURT SOUTH & STAGE DEMONSTRATION BAKER SEED CO South Gate 2 AREA **ASSEMBLY** AGRONOMY PLOTS POINT î U NB: This map is not to scale. SOUTH **SOUTH CAR PARK** 1st Farm 1st Farm A GATE HELI-PAD

ESSENTIAL INFORMATION CONTINUED ...

FIRES: The lighting of fires is not permitted on sites. The only exceptions are demonstration of heaters or barbecues etc. In the case of a fire please contact 000 and the HMFD office.

FOOD: Exhibitors are not permitted to sell food from their sites without HMFD authorisation. Exhibitors are not permitted to issue meals to the public from their sites. Light refreshments only may be provided to the public.

Catering for your site can be organised with a community group. Please contact the HMFD office if you would like further details. All food sites must meet food handling and safety requirements and need to register with Food Standards Australia as a temporary food event this can be done at www.foodnotify.nsw.gov.au.

GAS BOTTLES: Gas bottles are not to be used within marquees or tents.

HOSPITALITY AREAS

Any exhibitor wishing to have a hospitality area must indicate this on their application form. **NO MEALS – LIGHT REFRESHMENTS ONLY – NO COFFEE MACHINES/BARISTAS ON EXHIBITORS SITES.** If you require catering please contact the HMFD office for a list of suitable community groups who provide catering services. There is a commercial onsite caterer at the Dog and Whistle Bistro and local businesses in Henty and surrounding districts. We encourage you to source your catering provisions locally.

NOISE: Exhibitors are not permitted to use microphones or loud hailers in the Country Lifestyle pavilion or the Farm Gate Produce Area. All exhibitors must be respectful of noise to neighbouring sites when carrying out demonstrations.

OPENING HOURS: Sites must be staffed and operating for the hours of 8am to 5pm on Tuesday, Wednesday and Thursday – 17-18-19 September 2019. Sites must remain intact until 5pm on Thursday, September 19, 2019.

PASSES: NO PAYMENT – NO PASSES: ALL PASSES WILL ONLY BE MADE AVAILABLE TO YOU ONCE FULL PAYMENT OF YOUR ACCOUNT HAS BEEN RECEIVED.

Vehicle passes must be displayed at all times. Please make sure your staff or representatives have been issued with the appropriate passes. Extra site passes are available for purchase to exhibitors at a discounted rate prior to the field days via the office or through nomination on your application form.

The entry gates for vehicles will be locked at 9am in the interest of public safety and will not reopen until 5pm. If you need to leave the site between these times, park in the designated exhibitor area on the south of the site (old airstrip) or in the public carparks.

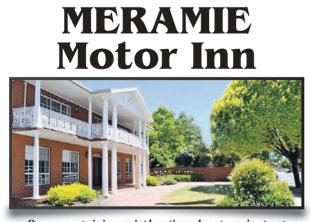
EXHIBITORS WHO BREACH VEHICLE MOVEMENT RESTRICTIONS RISK THE FORFEIT OF THEIR VEHICLE PASS AND WILL NOT HAVE SITE ACCESS FOR THEIR VEHICLE/S FOR THE REMAINDER OF THE FIELD DAYS. PLEASE ENSURE ALL STAFF ARE ADVISED OF THESE RESTRICTIONS. (RESTRICTIONS LISTED ON REAR OF VEHICLE PASSES)

EXHIBITOR ON-SITE PASS: Exhibitors may park their vehicles on their site. Vehicle passes must be clearly visible at all times. No vehicles (official vehicles excepted) are permitted to move on the exhibition site between 9am and 5pm on each day of the field days.

EXHIBITOR OFF-SITE PASS: Exhibitors may access their site prior to 9am and after 5pm. These vehicles must be removed from the exhibition area by 9am and parked in one of the car parks listed below.

AW3636265

A vehicle pass does not mean automatic entry to the field days – exhibitor passes must still be made available at entrances. Extra vehicle passes are not available. **NO PASS = NO ENTRY**.



Our property is in a quiet location, close to main street shopping. Clubs, Pubs, Restaurants, Botanic Gardens and historic Railway Station are within easy walking distance.

YOUR HOSTS LINDA & IAN 597 Kiewa Street Albury, NSW, 2640 **02 6021 8100** reservations@meramie.com.au www.meramie.com.au **BOOK YOUR ADVERTISING SPACE** NOW in the Henty Field Days official guide and received 10% off.

Phone Debbie Mosbey 02 6024 0507 or email debbie.mosbey@fairfaxmedia.com.au *Offer closes 28th June, 2019.

The Border Mail

AW3672892



POWER COFFEE MACHINES AND BARISTAS ARE NOT PERMITTED ON EXHIBITORS SITES

There are 10amp and 15amp power outlets available to most sites. A limited number of 3-phase outlets are available. All power outlets are located within 30 metres of most sites. It is the exhibitor's responsibility to provide a single length 30 metre heavy duty/industrial lead to be used from the power outlet to the exhibitor's location.

Exhibitors must only use and operate approved portable power boards with residual current device (RCD) earth leakage circuit breaker (ELCB) protection when drawing electricity from the HMFD supply grid.

All leads and electrical equipment are required to have current "test and tag" certification. The HMFD site electrician will be available to Test & Tag leads and equipment (at cost) prior to the commencement of the field days. Please phone 0429 809 866 to make arrangements.

In the interests of public safety, HMFD reserves the right to remove any electrical equipment or electrical leads that do not meet "Test & Tag" requirements. This may impact on your ability to commence your participation at the field days from 8am Tuesday. HMFD will not be liable for any damage to your stock/equipment as a result of electrical equipment and leads not meeting "test and tag" requirements.

Exhibitors and their contractors need to be aware of underground cables. Please check with HMFD management before digging or driving posts into the ground. Any persons damaging power cables will be liable for the cost of repairs.

Placement of some exhibits may be governed by power requirements. If you are not sure of your requirements please contact your electrician. If your power requirements are not detailed on your application and they exceed those provided, you may incur extra charges for electricity supply.

The HMFD power grid is connected to public supply and therefore can be affected by outside influences. All exhibitors must supply their own surge protection equipment and regularly save any computer data that may be affected by loss of power.



PUBLIC LIABILITY INSURANCE

All exhibitors and shared siteholders must hold their own Public Liability Insurance with an indemnity of not less than \$10 million covering them against an occurrence attributable to their activities or the activities of any person for whom they are directly responsible.

An exhibitor who chooses not have this insurance will not be allocated a site. Compulsory Insurance is not a decision of the Field Days management but is a direct request of insurance companies involved in public events. Please provide a copy of your Certificate of Currency with your application form.

RAFFLES AND COMPETITIONS

All games of chance and raffles where tickets are sold are not permitted without prior application in writing to HMFD management. HMFD may in its absolute sole discretion refuse any application.

REMOVAL OF GOODS

All goods used on site by exhibitors during the field days must be removed by 4 October 2019. Any goods remaining on site after this date are at the exhibitors risk. Demurrage fees will apply after this date.

SAFETY

To comply with the Work Health and Safety Act each exhibitor is responsible for the creation and maintenance of a safe environment for both their workers and visitors. The use of only safe and suitable extension leads and power boards is permitted (as outlined in Power above).

The exhibitor is required to provide HMFD with a site safety management plan to ensure the exhibitor demonstrates they are working to a safety procedure while setting up, operating and dismantling their exhibits.

The safety of exhibitors, volunteers and visitors must be of utmost consideration at all times. Anyone conducting themselves in a manner dangerous to any of these groups may be asked to leave. Please be aware of the safety of others when demonstrating or using machines or implements on site.





All food and coffee outlets must have a fire extinguisher, fire blanket and first aid kit on site. We recommend all other exhibitors have a fire extinguisher, fire blanket and first aid kit on site.

SECOND HAND ITEMS

New equipment only may be displayed for sale. With exception to Antiques and Collectables where the dealer holds the necessary permits and licences.

SETTING UP AND DISMANTLING SITES

The site is available for set-up and dismantling of sites 8am-5pm Monday-Friday, 2 September – 4 October. All items must be removed from sites by October 4, 2019.

Free unloading facilities and equipment are available in the weeks prior to the field days from 2 September – 4 October 2019. (Exclusion dates apply in this period). Please check with the HMFD office closer to the event for operating days and hours.

Loading of items after this time can only take place with prior arrangement. Costs will apply outside these dates.

Please let us know in advance of particularly large exhibits. Unloading works on a first in – first served basis and truck drivers are asked to report to the booking office on arrival.

Cranes, forklifts and telehandlers that are not supplied by HMFD are not permitted on the site between 8am Tuesday 17 September until 6pm Thursday 19 September 2019.

SUB-LETTING OF SITES

Exhibitors shall not assign, lease, sub-lease, on-sell or part with the possession of the whole or part of the Site without prior written application to HMFD management.

Only displays which have a genuine company link with an exhibitor can be shown on their stand. This means that unless an exhibitor owns, sells or distributes a particular line of product (or service) on a normal, continuing yearlong basis from the principal business house, it cannot be displayed.

Please be advised that any businesses not registered as a shared siteholder on your site will not be covered by HMFD public liability insurance. All businesses represented on your site should be listed as a shared siteholder in order for all businesses at the field days to receive the best possible exposure.



TENTS, TABLES AND CHAIRS

Outdoor exhibitors requiring tents and marquees and fittings such as tables, tablecloths and chairs must be ordered through hire companies and is at the expense of the exhibitor.

Only Country Lifestyle pavilion exhibitors have tables and chairs included in their site fees.

TELEPHONE/INTERNET SERVICE/WI-FI

Telstra 4G digital mobile phone coverage is available throughout the Field Days site. Wi-Fi is currently not available.

TRADING TERMS

Past Exhibitors:

By accepting a site at Henty Machinery Field Days you agree to pay your site fees and any extra charges incurred in full by **30 April 2019**. If your application is accepted after this date your account must be settled in full by the due date as per the Trading Terms on your initial invoice. **Payment of your account in full is required by 30 April 2019**.

Applications from 2018 exhibitors lodged and paid in full by 30 April 2019 will receive an early payment discount on the site fees only. (This discount does not apply to new exhibitors.)

Payment of your site fees does not guarantee you a site – we must receive your application and payment in full.

Exhibitors will not be permitted to occupy a site until the payment of site fees has been received in full.

Payments can be made by BPay, Cheque, direct deposit or Credit Card. See application form for further details.

New Exhibitors are required to forward a \$150 deposit with their application form. No discounts are available for new exhibitors.



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AWARDS AT THE HENTY MACHINERY FIELD DAYS:

HENTY MACHINERY FIELD DAYS -MACHINE OF THE YEAR:

This is a "farmer's choice" award presented to the most outstanding new piece of agricultural machinery exhibited at the field days. It is judged by an independent panel of regional primary producers. In many cases the winning machine has gone on to become a standard piece of equipment on farms throughout Australia.



Judging criteria include the machine's purpose

and suitability, scope of application, construction (durability and design), ease of maintenance and service, ease of operation (including operator safety and comfort), ease of adjustment, availability of parts and overall value for money. The Australian Market release date for 2019 entries must be between 21 September 2018 and 16 September 2019. The machine must be on site for judging on Monday 16 September 2019. Tractors and harvesters are not eligible for this award.

To Enter: Please contact the HMFD office on 02 69293305 or email admin@hmfd.com.au for entry details.

GREATER HUME SHIRE - MACHINE OF THE YEAR:

The Greater Hume Shire - Machine of the Year award recognises the best new Australian designed and built agricultural machine and is judged by Henty Machinery Field Days directors.

How To Enter: There are no entry requirements for this award. Nominations are made by the co-operative members unloading the machines – a bit like the packers' award at the Archibald Prize. Judges then visit each nominated company during the field days. The machine must be Australian made but can feature imported components or materials.

EXHIBITOR AWARDS:

Four award categories will be judged and presented at the 2019 field days to the Best Outdoor Large Commercial, Best Outdoor General, Best Farm Gate and Best Country Lifestyle exhibitor displays.

The HMFD Co-operative prides itself on providing a showcase with a professional image, and the latest in agricultural machinery and technology.

These awards are to encourage site holders to strive for similar ideals applicable to their particular industry during the field days.

AGRI-INNOVATORS:

The criteria for entries require them to have a practical on-farm application, be based on an original idea of the entrant and not be in full scale production at the time entry. Entries will be displayed adjacent to the main office during the three days of the field days. Judging will take place prior to the announcement of the winner on the Wednesday of the field days.

To enter please contact the HMFD office on (02) 6929 3305 or email admin@hmfd.com.au.

NATURAL FIBRE FASHION AWARDS:

Open to amateurs and professionals, the awards recognise the use of natural fibres – wool, cotton, angora, mohair, cashmere, linen, silk or combinations thereof, in creative but wearable garments. In 2018 a Bernina sewing machine valued at \$2199 and \$1000 prize money was awarded to the winner of the Best Overall Garment. \$500 was awarded to the Best Knitted or Crocheted Garment, Best Accessory and Best in Millinery. The Student Encouragement Award received a Sewers Kit valued at \$250.

How To Enter: Visit www.hmfd.com.au/natural-fibre-award/ or contact Lyn Jacobsen on 0428 690 222.





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